



Project: 2021 PATROL I MAINTENANCE - ROCK SALT
Description: FURNISH AND DELIVER ROCK SALT

Section: 21-00000-05-GM
CPMS Pin: B-01566
Let Date: 4/14/2020

Summary of Bids Received

Bidder	Address	City, State, Zip	Bond/Check
Cargill, Inc. - Deicing Technology Business	24950 Country Club Blvd. #450	North Olmsted, OH 44070	Bid Bond
Compass Minerals America, Inc.	9900 W. 109th Street, Suite 100	Overland Park, KS 66210	Bid Bond
Morton Salt, Inc.	444 w. Lake Street, Suite 3000	Chicago, IL 60606	Bid Bond
The Detroit Salt Company	12842 Sanders	Detroit, MI 48218	Bid Bond

THE LOW BIDS FOR EACH AGENCY, (80%-120%, 120% - 150% & EARLY DELIVERY) ARE HIGHLIGHTED

Early Delivery unit price is for delivery between July 15, 2020 and November 1, 2020; 80% - 120% unit price & 120% - 150% unit price are for delivery after November 1, 2020.

	UNIT OF GOVERNMENT	UNITS	QUANTITY		Cargill, Inc - Deicing Technology Business	Compass Minerals America, Inc	Morton Salt, Inc	The Detroit Salt Company
Lake County								
1	Lake County Division of Transportation	TONS	16000.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 78.14	\$ 67.61	\$ 77.70
				120% - 150% UNIT PRICE	\$ 110.67	\$ 88.14	\$ 72.61	\$ 82.70
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 78.14	\$ 67.61	\$ 77.70
2	Lake County Forest Preserve District	TONS	460.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 79.52	\$ 67.35	\$ 78.57
				120% - 150% UNIT PRICE	\$ 110.67	\$ 89.52	\$ 72.35	\$ 83.57
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 79.52	\$ 67.35	\$ 78.57

	UNIT OF GOVERNMENT	UNITS	QUANTITY		Cargill, Inc - Deicing Technology Business	Compass Minerals America, Inc	Morton Salt, Inc	The Detroit Salt Company
Lake County Townships								
3	Antioch Township	TONS	1200.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 81.02	\$ 67.43	\$ 79.02
				120% - 150% UNIT PRICE	\$ 110.67	\$ 91.02	\$ 72.43	\$ 84.02
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 81.02	\$ 67.43	\$ 79.02
4	Avon Township	TONS	900.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 81.97	\$ 69.25	\$ 78.57
				120% - 150% UNIT PRICE	\$ 110.67	\$ 91.97	\$ 74.25	\$ 83.57
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 81.97	\$ 69.25	\$ 78.57
5	Cuba Township	TONS	2000.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 80.70	\$ 75.66	\$ 78.11
				120% - 150% UNIT PRICE	\$ 110.67	\$ 90.70	\$ 80.66	\$ 83.11
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 80.70	\$ 75.66	\$ 78.11
6	Ela Township	TONS	900.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 81.63	\$ 69.66	\$ 78.11
				120% - 150% UNIT PRICE	\$ 110.67	\$ 91.63	\$ 74.66	\$ 83.11
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 81.63	\$ 69.66	\$ 78.11
7	Fremont Township	TONS	800.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 81.63	\$ 69.25	\$ 78.11
				120% - 150% UNIT PRICE	\$ 110.67	\$ 91.63	\$ 74.25	\$ 83.11
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 81.63	\$ 69.25	\$ 78.11
8	Grant Township	TONS	1800.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 82.04	\$ 69.25	\$ 79.02
				120% - 150% UNIT PRICE	\$ 110.67	\$ 92.04	\$ 74.25	\$ 84.02
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 82.04	\$ 69.25	\$ 79.02

	UNIT OF GOVERNMENT	UNITS	QUANTITY		Cargill, Inc - Deicing Technology Business	Compass Minerals America, Inc	Morton Salt, Inc	The Detroit Salt Company
Lake County Townships (continued)								
9	Lake Villa Township	TONS	1500.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 80.81	\$ 68.35	\$ 79.02
				120% - 150% UNIT PRICE	\$ 110.67	\$ 90.81	\$ 73.35	\$ 84.02
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 80.81	\$ 68.35	\$ 79.02
10	Libertyville Township	TONS	800.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 81.15	\$ 68.61	\$ 77.70
				120% - 150% UNIT PRICE	\$ 110.67	\$ 91.15	\$ 73.61	\$ 82.70
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 81.15	\$ 68.61	\$ 77.70
11	Newport Township	TONS	200.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 87.28	\$ 72.25	\$ 78.57
				120% - 150% UNIT PRICE	\$ 110.67	\$ 97.28	\$ 77.25	\$ 83.57
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 87.28	\$ 72.25	\$ 78.57
12	Warren Township	TONS	3000.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 80.18	\$ 67.96	\$ 78.11
				120% - 150% UNIT PRICE	\$ 110.67	\$ 90.18	\$ 72.96	\$ 83.11
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 80.18	\$ 67.96	\$ 78.11
13	Wauconda Township	TONS	600.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 81.91	\$ 68.30	\$ 78.57
				120% - 150% UNIT PRICE	\$ 110.67	\$ 91.91	\$ 73.30	\$ 83.57
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 81.91	\$ 68.30	\$ 78.57
14	Waukegan Township	TONS	120.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 89.82	\$ 74.33	\$ 78.11
				120% - 150% UNIT PRICE	\$ 110.67	\$ 99.82	\$ 79.33	\$ 83.11
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 89.82	\$ 74.33	\$ 78.11

	UNIT OF GOVERNMENT	UNITS	QUANTITY		Cargill, Inc - Deicing Technology Business	Compass Minerals America, Inc	Morton Salt, Inc	The Detroit Salt Company
Lake County Communities								
15	Village of Antioch	TONS	1200.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 78.45	\$ 66.43	\$ 79.02
				120% - 150% UNIT PRICE	\$ 110.67	\$ 88.45	\$ 71.43	\$ 84.02
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 78.45	\$ 66.43	\$ 79.02
16	Village of Barrington	TONS	900.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 80.70	\$ 75.66	\$ 78.11
				120% - 150% UNIT PRICE	\$ 110.67	\$ 90.70	\$ 80.66	\$ 83.11
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 80.70	\$ 75.66	\$ 78.11
17	Village of Beach Park	TONS	600.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 77.99	\$ 66.06	\$ 78.57
				120% - 150% UNIT PRICE	\$ 110.67	\$ 87.99	\$ 71.06	\$ 83.57
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 77.99	\$ 66.06	\$ 78.57
18	Village of Buffalo Grove	TONS	1750.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 79.41	\$ 67.84	\$ 76.97
				120% - 150% UNIT PRICE	\$ 110.67	\$ 89.41	\$ 72.84	\$ 81.97
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 79.41	\$ 67.84	\$ 76.97
19	Village of Deerfield	TONS	1500.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 78.96	\$ 67.57	\$ 75.47
				120% - 150% UNIT PRICE	\$ 110.67	\$ 88.96	\$ 72.57	\$ 80.47
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 78.96	\$ 67.57	\$ 75.47
20	Village of Fox Lake	TONS	1800.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 80.70	\$ 76.11	\$ 79.02
				120% - 150% UNIT PRICE	\$ 110.67	\$ 90.70	\$ 81.11	\$ 84.02
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 80.70	\$ 76.11	\$ 79.02

	UNIT OF GOVERNMENT	UNITS	QUANTITY		Cargill, Inc - Deicing Technology Business	Compass Minerals America, Inc	Morton Salt, Inc	The Detroit Salt Company
Lake County Communities (continued)								
21	Village of Grayslake	TONS	2000.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 79.85	\$ 67.61	\$ 78.57
				120% - 150% UNIT PRICE	\$ 110.67	\$ 89.85	\$ 72.61	\$ 83.57
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 79.85	\$ 67.61	\$ 78.57
22	Village of Gurnee	TONS	3200.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 78.90	\$ 66.96	\$ 78.11
				120% - 150% UNIT PRICE	\$ 110.67	\$ 88.90	\$ 71.96	\$ 83.11
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 78.90	\$ 66.96	\$ 78.11
23	Village of Hainesville	TONS	200.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 88.40	\$ 73.25	\$ 78.57
				120% - 150% UNIT PRICE	\$ 110.67	\$ 98.40	\$ 78.25	\$ 83.57
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 88.40	\$ 73.25	\$ 78.57
24	City of Highland Park	TONS	2000.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 78.96	\$ 67.58	\$ 75.47
				120% - 150% UNIT PRICE	\$ 110.67	\$ 88.96	\$ 72.58	\$ 80.47
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 78.96	\$ 67.58	\$ 75.47
25	City of Highwood	TONS	1000.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 81.53	\$ 67.58	\$ 75.47
				120% - 150% UNIT PRICE	\$ 110.67	\$ 91.53	\$ 72.58	\$ 80.47
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 81.53	\$ 67.58	\$ 75.47
26	Village of Island Lake	TONS	900.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 83.04	\$ 69.74	\$ 74.48
				120% - 150% UNIT PRICE	\$ 110.67	\$ 93.04	\$ 74.74	\$ 79.48
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 83.04	\$ 69.74	\$ 74.48

	UNIT OF GOVERNMENT	UNITS	QUANTITY		Cargill, Inc - Deicing Technology Business	Compass Minerals America, Inc	Morton Salt, Inc	The Detroit Salt Company
Lake County Communities (continued)								
27	Village of Kildeer	TONS	400.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 80.34	\$ 68.66	\$ 78.11
				120% - 150% UNIT PRICE	\$ 110.67	\$ 90.34	\$ 73.66	\$ 83.11
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 80.34	\$ 68.66	\$ 78.11
28	City of Lake Forest	TONS	1500.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 79.41	\$ 68.00	\$ 76.97
				120% - 150% UNIT PRICE	\$ 110.67	\$ 89.41	\$ 73.00	\$ 81.97
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 79.41	\$ 68.00	\$ 76.97
29	Village of Lake Villa	TONS	600.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 79.52	\$ 67.35	\$ 79.02
				120% - 150% UNIT PRICE	\$ 110.67	\$ 89.52	\$ 72.35	\$ 84.02
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 79.52	\$ 67.35	\$ 79.02
30	Village of Libertyville	TONS	3000.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 79.87	\$ 67.61	\$ 77.70
				120% - 150% UNIT PRICE	\$ 110.67	\$ 89.87	\$ 72.61	\$ 82.70
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 79.87	\$ 67.61	\$ 77.70
31	Village of Lincolnshire	TONS	500.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 81.58	\$ 68.03	\$ 76.97
				120% - 150% UNIT PRICE	\$ 110.67	\$ 91.58	\$ 73.03	\$ 81.97
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 81.58	\$ 68.03	\$ 76.97
32	Village of Lindenhurst	TONS	700.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 79.52	\$ 67.35	\$ 78.57
				120% - 150% UNIT PRICE	\$ 110.67	\$ 89.52	\$ 72.35	\$ 83.57
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 79.52	\$ 67.35	\$ 78.57

	UNIT OF GOVERNMENT	UNITS	QUANTITY		Cargill, Inc - Deicing Technology Business	Compass Minerals America, Inc	Morton Salt, Inc	The Detroit Salt Company
Lake County Communities (continued)								
33	Village of Long Grove	TONS	1400.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 81.20	\$ 69.30	\$ 78.11
				120% - 150% UNIT PRICE	\$ 110.67	\$ 91.20	\$ 74.30	\$ 83.11
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 81.20	\$ 69.30	\$ 78.11
34	Village of Mettawa	TONS	150.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 79.78	\$ 68.00	\$ 76.97
				120% - 150% UNIT PRICE	\$ 110.67	\$ 89.78	\$ 73.00	\$ 81.97
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 79.78	\$ 68.00	\$ 76.97
35	Village of Mundelein	TONS	1000.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 79.87	\$ 68.25	\$ 77.70
				120% - 150% UNIT PRICE	\$ 110.67	\$ 89.87	\$ 73.25	\$ 82.70
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 79.87	\$ 68.25	\$ 77.70
36	City of North Chicago	TONS	1500.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 82.27	\$ 67.61	\$ 77.70
				120% - 150% UNIT PRICE	\$ 110.67	\$ 92.27	\$ 72.61	\$ 82.70
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 82.27	\$ 67.61	\$ 77.70
37	City of Park City	TONS	150.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 87.25	\$ 69.42	\$ 77.70
				120% - 150% UNIT PRICE	\$ 110.67	\$ 97.25	\$ 74.42	\$ 82.70
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 87.25	\$ 69.42	\$ 77.70
38	Village of Round Lake	TONS	1600.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 80.69	\$ 68.25	\$ 78.57
				120% - 150% UNIT PRICE	\$ 110.67	\$ 90.69	\$ 73.25	\$ 83.57
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 80.69	\$ 68.25	\$ 78.57

	UNIT OF GOVERNMENT	UNITS	QUANTITY		Cargill, Inc - Deicing Technology Business	Compass Minerals America, Inc	Morton Salt, Inc	The Detroit Salt Company
Lake County Communities (continued)								
39	Village of Round Lake Beach	TONS	1400.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 83.26	\$ 69.25	\$ 78.57
				120% - 150% UNIT PRICE	\$ 110.67	\$ 93.26	\$ 74.25	\$ 83.57
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 83.26	\$ 69.25	\$ 78.57
40	Village of Round Lake Heights	TONS	250.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 88.40	\$ 73.25	\$ 78.57
				120% - 150% UNIT PRICE	\$ 110.67	\$ 98.40	\$ 78.25	\$ 83.57
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 88.40	\$ 73.25	\$ 78.57
41	Village of Vernon Hills	TONS	1600.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 82.44	\$ 68.29	\$ 77.70
				120% - 150% UNIT PRICE	\$ 110.67	\$ 92.44	\$ 73.29	\$ 82.70
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 82.44	\$ 68.29	\$ 77.70
42	Village of Volo	TONS	700.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 80.70	\$ 75.25	\$ 79.02
				120% - 150% UNIT PRICE	\$ 110.67	\$ 90.70	\$ 80.25	\$ 84.02
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 80.70	\$ 75.25	\$ 79.02
43	Village of Wadsworth	TONS	650.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 78.29	\$ 66.25	\$ 78.11
				120% - 150% UNIT PRICE	\$ 110.67	\$ 88.29	\$ 71.25	\$ 83.11
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 78.29	\$ 66.25	\$ 78.11
44	Village of Wauconda	TONS	700.0	80% - 120% UNIT PRICE	\$ 95.67	\$ 81.20	\$ 69.30	\$ 78.57
				120% - 150% UNIT PRICE	\$ 110.67	\$ 91.20	\$ 74.30	\$ 83.57
				EARLY DELIVERY UNIT PRICE	\$ 95.67	\$ 81.20	\$ 69.30	\$ 78.57

	UNIT OF GOVERNMENT	UNITS	QUANTITY		Cargill, Inc - Deicing Technology Business	Compass Minerals America, Inc	Morton Salt, Inc	The Detroit Salt Company
Cook County Communities								
45	Village of Glencoe	TONS	1200.0	80% - 120% UNIT PRICE	\$ 93.54	\$ 84.38	\$ 69.60	\$ 74.48
				120% - 150% UNIT PRICE	\$ 108.54	\$ 94.38	\$ 74.60	\$ 79.48
				EARLY DELIVERY UNIT PRICE	\$ 93.54	\$ 84.38	\$ 69.60	\$ 74.48
46	Village of Glenview	TONS	2000.0	80% - 120% UNIT PRICE	\$ 93.54	\$ 78.21	\$ 66.79	\$ 74.48
				120% - 150% UNIT PRICE	\$ 108.54	\$ 88.21	\$ 71.79	\$ 79.48
				EARLY DELIVERY UNIT PRICE	\$ 93.54	\$ 78.21	\$ 66.79	\$ 74.48
47	Village of Kenilworth	TONS	200.0	80% - 120% UNIT PRICE	\$ 93.54	\$ 84.38	\$ 69.56	\$ 74.48
				120% - 150% UNIT PRICE	\$ 108.54	\$ 94.38	\$ 74.56	\$ 79.48
				EARLY DELIVERY UNIT PRICE	\$ 93.54	\$ 84.38	\$ 69.56	\$ 74.48
48	Willage of Wilmette	TONS	800.0	80% - 120% UNIT PRICE	\$ 93.54	\$ 83.40	\$ 69.41	\$ 73.63
				120% - 150% UNIT PRICE	\$ 108.54	\$ 93.40	\$ 74.41	\$ 78.63
				EARLY DELIVERY UNIT PRICE	\$ 93.54	\$ 83.40	\$ 69.41	\$ 73.63
49	Village of Winnetka	TONS	1400.0	80% - 120% UNIT PRICE	\$ 93.54	\$ 84.38	\$ 69.60	\$ 74.48
				120% - 150% UNIT PRICE	\$ 108.54	\$ 94.38	\$ 74.60	\$ 79.48
				EARLY DELIVERY UNIT PRICE	\$ 93.54	\$ 84.38	\$ 69.60	\$ 74.48

	UNIT OF GOVERNMENT	UNITS	QUANTITY		Cargill, Inc - Deicing Technology Business	Compass Minerals America, Inc	Morton Salt, Inc	The Detroit Salt Company
McHenry County Townships								
50	Algonquin Township	TONS	1500.0	80% - 120% UNIT PRICE	\$ 96.33	\$ 80.70	\$ 76.85	\$ 79.02
				120% - 150% UNIT PRICE	\$ 111.33	\$ 90.70	\$ 81.85	\$ 84.02
				EARLY DELIVERY UNIT PRICE	\$ 96.33	\$ 80.70	\$ 76.85	\$ 79.02
McHenry County Communities								
51	Village of Cary	TONS	1500.0	80% - 120% UNIT PRICE	\$ 96.33	\$ 80.34	\$ 68.70	\$ 79.02
				120% - 150% UNIT PRICE	\$ 111.33	\$ 90.34	\$ 73.70	\$ 84.02
				EARLY DELIVERY UNIT PRICE	\$ 96.33	\$ 80.34	\$ 68.70	\$ 79.02
52	Village of Fox River Grove	TONS	700.0	80% - 120% UNIT PRICE	\$ 96.33	\$ 81.20	\$ 68.74	\$ 79.02
				120% - 150% UNIT PRICE	\$ 111.33	\$ 91.20	\$ 73.74	\$ 84.02
				EARLY DELIVERY UNIT PRICE	\$ 96.33	\$ 81.20	\$ 68.74	\$ 79.02
53	City of Woodstock	TONS	3000.0	80% - 120% UNIT PRICE	\$ 96.33	\$ 80.25	\$ 69.35	\$ 80.66
				120% - 150% UNIT PRICE	\$ 111.33	\$ 90.25	\$ 74.35	\$ 85.66
				EARLY DELIVERY UNIT PRICE	\$ 96.33	\$ 80.25	\$ 69.35	\$ 80.66